



EXPRESSION OF INTEREST (EoI) FOR PROVISION OF MANPOWER SERVICES” AT VARIOUS SITES IN RAJASTHAN & GUJARAT

Cairn Oil and Gas, a vertical of **Vedanta Limited** is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the “Block”) located in Barmer and Jalore district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala, Bhagyam & Aishwariya fields. Cairn Operations also involves transportation of processed Crude oil from Mangala Processing Terminal (MPT) in Barmer, Rajasthan to its various customers in State of Gujarat through approximately 600 km long 24” heated, insulated and underground pipeline and its crude oil terminals installed at Radhanpur, Viramgam & Bhogat terminals in Gujarat.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the National Competitive Bidding Process for the “**Provision of Manpower Services**” at various sites in Rajasthan & Gujarat.

Scope of Work broadly includes provision of manpower for routine plant Operation & Maintenance Support Services such as, Health Safety & Environment (HSE), Radio Officers, QAQC, Fire, Road Transport Safety (RTSO), Administration, Logistics and SAP – MM / PM experienced manpower and riggers for various locations.

Interested companies meeting following criteria should respond to this EoI:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. Liquidity ratio shall not be less than 0.60 in each of the preceding Two (02) financial years.
4. Minimum of 3 years’ experience (in preceding 05 years) in providing manpower for Operation and Maintenance support services in Oil & Gas processing / Refining / Petrochemical / Chemicals / Thermal Power Plants / Mining / Metals

Participants are requested to submit the following pre-qualification documents as a minimum:

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Details of similar residential/ commercial / industrial building construction projects successfully executed in the last 5 years and those of currently under execution along with details of total executed project cost. Details of completion of similar type of projects in the last five years under heading:
a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc.
3. Completion certificate/ Occupancy certificate along with copy of work order/ project details (stating scope of work, project value, commencement date, completion date, and location of work) must also be provided.
4. Detailed Project planning and Execution methodology.
5. Details of Key Members who shall be involved in the Project execution including their experience levels.

6. Quality assurance & quality control practices currently in place for the execution of similar work.
7. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate Company's program is paramount. Evidence supporting successful major operations in remote areas must be submitted.
8. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.
9. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

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